

Prairie Centre Credit Union Business Development Manager Eston Branch

Prairie Centre Credit Union is currently seeking Business Development Manager for our Eston branch. Successful applicants must be community-minded individuals. This position reports to the Manager Retail Lending.

Qualifications:

- Previous financial industry experience is a must (Credit Union experience is a definite asset)
- Proven agricultural, consumer and commercial lending experience
- Strong decision making problem solving, interpersonal, and communication skills
- Ability to be adaptable and flexible in an ever-changing environment
- Committed to ongoing professional development
- Thorough understanding of and commitment to change management
- Demonstrated experience with Microsoft Office Suite
- Post secondary education and/or the Associate or Fellow of the Credit Union Institute of Canada

Successful candidates will be:

- Responsible for the overall business activities and day-to-day operation of the branch
- Manage a loan portfolio comprised primarily of agriculture and consumer loans
- Provide performance management by leading, coaching and guiding staff in developing individual action plans
- Able to motivate staff to succeed in achieving their targeted goals
- Responsible for the professional development of all employees
- Actively demonstrate a leadership role through business development initiatives and growth of the deposit and loan portfolios
- Develop/implement an annual budget and branch plan consistent with Prairie Centre's vision and strategic initiatives
- Proactive and committed to promoting a sales culture based on member needs
- Providing exceptional member service

Candidates must possess an aptitude for relationship building, numerical reasonability, and be proactive in a sales culture. The successful candidate will have opportunities for personal and professional growth within an environment that promotes continuous learning and cooperative values.

Salary will commensurate with qualifications, experience, and education. Upon qualifying, we offer excellent employee benefits and a matched superannuation plan. Additional benefits include relocation assistance and a housing buyback program.

For more information on the Business Development Manager position, you may contact Kaley McLeod, Manager Retail Lending at 306-882-2899, extension 112.

This position will remain posted until successfully filled.

Please submit an electronic copy of your cover letter and updated resume to:
verlyn.doetzel@pccu.ca.

Applications will be reviewed the week of February 27, 2012.

While we thank all applicants for their interest;
only those considered for an interview will be contacted.

